FORM D

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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Expires: May 31, 2005

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FORM D

NOTICE OF SALE OF SECURITE PURSUANT TO REGULATION D

SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTIC SEC USE ONLY Serial DATE RECEIVED

RECEIVE

Name of Offering (Check if this is an amendment and name has changed, and indicate change.) Series C Preferred Stock Rule 504 Filing Under (Check box(es) that apply): Rule 505 **Rule** 506 Section 4(6) ULOE Type of Filing: New Filing Amendment A. BASIC IDENTIFICATION DATA Enter the information requested about the issuer Name of Issuer (check if this is an amendment and name has changed, and indicate change.) Apptera, Inc. Address of Executive Offices (Number and Street, City, State, Zip Code) Telephone Number (Including Area Code) 1150 Bay Hill Drive, Suite 203, San Bruno, CA 94066 (650) 635-0600 Address of Principal Business Operations (if (Number and Street, City, State, Zip Code) Telephone Number (Including Area Code) different from Executive Offices) Brief Description of Business Speech applications software Type of Business Organization limited partnership, already formed corporation other (please specify): business trust limited partnership, to be formed Month Year Actual or Estimated Date of Incorporation or Organization: 0 9 0 0 Actual 🔀 Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State; DE CN for Canada, FN for other foreign jurisdiction)

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File - U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been, made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION -

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely failure appropriate federal notice will not result in a loss of an available state exemption unless such exemption is bridgicated on the filing of a federal notice.

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A. BASIC IDENTIFICATION DATA The second secon Enter the information requested for the following: • Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer. Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; Each general and managing partner of partnership issuers. Director Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer General and/or Managing Partner Full Name (Last name first, if individual) Lorraine Hariton Business or Residence Address (Number and Street, City, State, Zip Code) 1150 Bay Hill Drive, Suite 203, San Bruno, CA 94066 Beneficial Owner Director Check Box(es) that Apply: Promoter Executive Officer General and/or Managing Partner Full Name (Last name first, if individual) Richard C. DeGolia Business or Residence Address (Number and Street, City, State, Zip Code) 1150 Bay Hill Drive, Suite 203, San Bruno, CA 94066 Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer Director General and/or Managing Partner Full Name (Last name first, if individual) Leo Chiu Business or Residence Address (Number and Street, City, State, Zip Code) 1150 Bay Hill Drive, Suite 203, San Bruno, CA 94066 Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer General and/or Managing Partner Full Name (Last name first, if individual) Mary Coleman Business or Residence Address (Number and Street, City, State, Zip Code) Walden International Investment Group, One California Street, 28th Floor, San Francisco, CA 94111 □ Director Beneficial Owner Executive Officer General and/or Check Box(es) that Apply: Promoter Managing Partner Full Name (Last name first, if individual) Peter Loukianoff Business or Residence Address (Number and Street, City, State, Zip Code) Alloy Venture Partners, 480 Cowper Street, 2nd Floor, Palo Alto, CA 94301 Beneficial Owner Check Box(es) that Apply: Promoter Executive Officer Director General and/or Managing Partner Full Name (Last name first, if individual) John Luongo Business or Residence Address (Number and Street, City, State, Zip Code) Lightspeed Venture Partners, 2200 Sand Hill Road, Menlo Park, CA 94025 **Executive Officer** Director Check Box(es) that Apply: Promoter Beneficial Owner General and/or Managing Partner Full Name (Last name first, if individual) Carl Showalter

(Use blank sheet, or copy and use additional copies of this sheet, as necessary)

Business or Residence Address (Number and Street, City, State, Zip Code)

Lightspeed Venture Partners, 2200 Sand Hill Road, Menlo Park, CA 94025

A. BASIC IDENTIFICATION DATA

2.

Enter the information requested for the following:

| Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer. | | | | | | | | |
|--|-------------|------------------|-------------------|----------|---------------------------------|--|--|--|
| • Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; | | | | | | | | |
| Each general and managing partner of partnership issuers. | | | | | | | | |
| Check Box(es) that Apply: | Promoter | Beneficial Owner | Executive Officer | Director | General and/or Managing Partner | | | |
| Full Name (Last name first, if Lightspeed Venture Part | , | | | | | | | |
| Business or Residence Addres 2200 Sand Hill Road, M | | | | | | | | |
| Check Box(es) that Apply: | Promoter | Beneficial Owner | Executive Officer | Director | General and/or Managing Partner | | | |
| Full Name (Last name first, if Alloy Venture Partners | individual) | | | | | | | |
| Business or Residence Address (Number and Street, City, State, Zip Code) 480 Cowper Street, 2nd Floor, Palo Alto, CA 94301 | | | | | | | | |
| Check Box(es) that Apply: | Promoter | Beneficial Owner | Executive Officer | Director | General and/or Managing Partner | | | |
| Full Name (Last name first, if Walden International In | , | | | | | | | |
| Business or Residence Addres One California Street, 23 | | | | | | | | |
| Check Box(es) that Apply: | Promoter | Beneficial Owner | Executive Officer | Director | General and/or Managing Partner | | | |
| Full Name (Last name first, if Michael Yuen | individual) | | | | | | | |
| Business or Residence Addres 2384 28th Avenue, San | | | | | | | | |
| Check Box(es) that Apply: | Promoter | Beneficial Owner | Executive Officer | Director | General and/or Managing Partner | | | |
| Full Name (Last name first, if Alektor LTD. | individual) | | | | | | | |
| Business or Residence Address (Number and Street, City, State, Zip Code) 37 G. Sissinis, Hilton Area, Athens, Greece | | | | | | | | |
| Check Box(es) that Apply: | Promoter | Beneficial Owner | Executive Officer | Director | General and/or Managing Partner | | | |
| Full Name (Last name first, if Certain Group LTD. | individual) | | | | | | | |
| Business or Residence Address (Number and Street, City, State, Zip Code) 1002-1003 Car Po Commercial Bd, 18-20 Lyndhurst Terrace, Central Hong Kong | | | | | | | | |
| Check Box(es) that Apply: | Promoter | Beneficial Owner | Executive Officer | Director | General and/or Managing Partner | | | |
| Full Name (Last name first, if | individual) | | ••. | | | | | |
| Business or Residence Address (Number and Street, City, State, Zip Code) | | | | | | | | |
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| | | | | B. IN | FORMAT | ION ABO | UT OFFER | ING | | | | |
|---|----------------------|-----------------|------------------------------|----------------------|----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------|----------------------|
| Has the issuer sold, or does the issuer intend to sell, to non-accredited investors this offering? Answer also in Appendix, Column 2, if filing under ULOE. | | | | | | | Yes | No | | | | |
| 2. What is the minimum investment that will be accepted from any individual? | | | | | | \$ 0.00 | | | | | | |
| 3. Does the offering permit joint ownership of a single unit? | | | | | | | | | Yes | No | | |
| 4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only. Full Name (Last name first, if individual) | | | | | | | | | | | | |
| Business or F | Residence Ad | dress (Numb | er and Street, | City, State, 2 | Zip Code) | | | | | | | |
| Name of As | ssociated Br | oker or Dea | iler | | | | | | · | | | *** |
| States in W | | | Solicited or k individual | | | | | | | | 🗆 A | Il States |
| AL IL MT RI | AK IN NE SC | IA NV SD | AR KS NH TN | CA KY NJ TX | LA NM UT | CT ME NY VT | DE MD NC VA | MA ND WA | FL MI OH WV | GA MN OK WI | MS OR WY | ID MO PA PR |
| Full Name (L | ast name firs | t, if individua | al) | | | _ | | | | · | | |
| Business or F | Residence Ad | dress (Numbe | er and Street, | City, State, 2 | Zip Code) | | · | | | | | |
| Name of As | sociated Br | oker or Dea | ler | | | | | | | | | |
| States in Wi | | | Solicited or k individual | | Solicit Purc | chasers | | | | | 🗆 A | ll States |
| AL IL MT | AK IN NE SC | IA NV SD | AR KS NH TN | CA KY NJ TX | LA NM UT | ME NY VT | DE MD NC VA | DC MA ND WA | FL MI OH WV | GA MN OK WI | MS OR WY | MO PA PR |
| Full Name (L | ast name firs | t, if individua | al) | | | | | | | | | |
| Business or R | Residence Ad | dress (Numbe | er and Street, | City, State, 2 | Zip Code) | | | | | | | |
| Name of Associated Broker or Dealer | | | | | | | | | | | | |
| States in WI | | | Solicited or k individual | | Solicit Purc | chasers | | | | | | ll States |
| AL | AK | [AZ] | AR | CA | СО | СТ | DE | DC | FL | GA | Ш | ID |
| IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | МО |
| MT RI | NE SC | NV SD | NH TN | NJ TX | NM UT | NY VT | NC VA | ND WA | OH WV | OK WI | OR WY | PA PR |

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

| 1. Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check | | | |
|--|--------------------------|-----|--|
| this box and indicate in the columns below the amounts of the securities offered for exchange and | | | |
| already exchanged. | | | |
| Type of Security | Aggregate Offering Price | An | nount Already Sold |
| Debt | \$ | \$ | |
| Equity | \$ 8,000,000.01 | \$ | 8,000,000.01 |
| Common Preferred | | | |
| Convertible Securities (including warrants) | \$ | \$ | |
| Partnership Interests | | \$ | |
| | \$ | \$ | |
| Total | | \$ | 8,000,000.01 |
| Answer also in Appendix, Column 3, if filing under ULOE. | | | |
| 2. Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or " zero." | | | A |
| | Number Investors | | Aggregate llar Amount of Purchases |
| Accredited Investors | 22 | \$ | 8,000,000.01 |
| Non-accredited Investors | 0 | \$ | 0.00 |
| Total (for filings under Rule 504 only) | | _\$ | |
| Answer also in Appendix, Column 4, if filing under ULOE. | | | |
| 3. If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C — Question 1. | | De | ollar Amount Sold |
| Type of offering | | | |
| Rule 505 | | \$ | |
| Regulation A | | \$ | |
| Rule 504 | | \$ | |
| Total | | \$ | |
| 4. a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate. | | | |
| Transfer Agent's Fees | | \$ | |
| Printing and Engraving Costs | | \$ | |
| Legal Fees | 🖂 | \$ | 80,000.00 |
| Accounting Fees | | \$ | |
| Engineering Fees | | \$ | |
| Sales Commissions (specify finders' fees separately) | | \$ | |
| Other Expenses (identify) | | \$ | |
| Total | 🖂 | \$ | 80,000.00 |
| | | | |

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C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS b. Enter the difference between the aggregate offering price given in response to Part C — Question 1 and total expenses furnished in response to Part C - Question 4.a. This difference is the "adjusted gross proceeds to the issuer." 7,920,000.01 5. Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C - Question 4.b above. Payments to Officers, Directors, & Payments To Affiliates Others Salaries and fees..... Purchase of real estate.... Purchase, rental or leasing and installation of machinery and equipment Construction or leasing of plant buildings and facilities Acquisition of other businesses (including the value of securities involved in this offering that may be used in exchange for the assets or securities of another issuer pursuant to a merger) Repayment of indebtedness..... 7,920,000,01 Other (specify): 7,920,000.01 Total Payments Listed (column totals added) 7,920,000.01 D. FEDERAL SIGNATURE The issuer has duly caused this notice to be signed by the undersigned duly authorized person. If this notice is filed under Rule 505, the following signature constitutes an undertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request of its staff, the information furnished by the issuer to any non-accredited investor pursuant to paragraph (b)(2) of Rule 502. Date Signature July 30, 2004 Title of Signer (Print or Type) Name of Signer (Print or Type)

Issuer (Print or Type) Apptern, Inc.

Richard C. DeGolia

Chairman of the Board, Chief Strates

y Officer and Secretary

ATTENTION -

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)

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